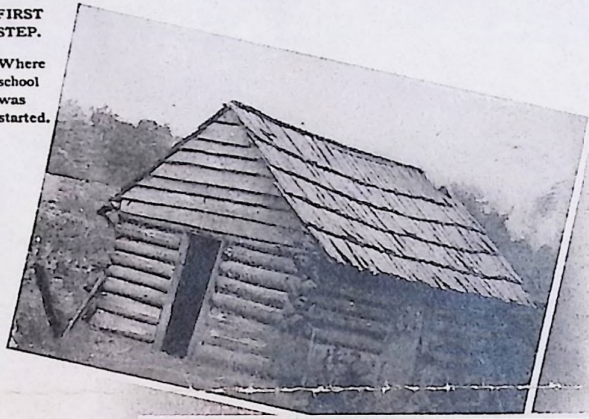


FIRST
STEP.

Where
school
was
started.

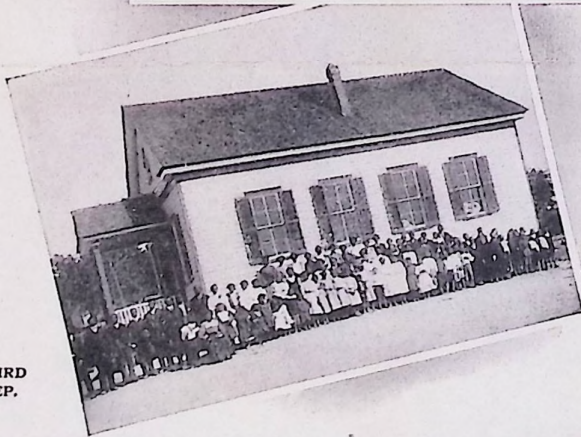


SECOND
STEP.

Children
and
teachers
raising
cotton
on
"School
Farm"
to
help
support
school.



THIRD
STEP.



Three Steps in Negro Education in One of the Country Districts of the South



THESE three pictures show some of the results of work being done by Tuskegee graduates and former students. This is but one example of many. This kind of work must continue, and more graduates go out to spread the Tuskegee influence.

Tuskegee Institute is making a special effort to add \$300,000 to its Endowment Fund this year. We should be very glad for any contributions to the Endowment Fund whether large or small. Even \$1.00 will help.

FORM OF BEQUEST

*I give and devise to the Trustees of the
Tuskegee Normal and Industrial Institute,
Tuskegee Institute, Alabama, the sum of
_____ Dollars
payable, etc.*

Correspondence may be had with

BOOKER T. WASHINGTON, Principal
WARREN LOGAN, Treasurer
TUSKEGEE INSTITUTE, Alabama